Quote Terms and Conditions

General

1. Quote is subject to Trialon Corporations General Terms and Conditions.
2. The Customer shall be responsible for the cost of transportation of their property to and from Trialon Corporation.
3. Should the customer or the malfunction of the DUT interrupt testing during the test program and requires additional use of Trialon Corporation equipment and/or personnel, the quoted price may be adjusted accordingly.
4. One final report will be provided. Additional or separate reports requested will result in additional charges.
5. Customer will be responsible for the pre / post functional and visual checks of the samples, unless otherwise stated in quote.
6. Customer will be responsible for the external / internal dissection and part analysis, unless otherwise stated in quote.
7. Customer will be responsible for analyzing all data recorded.
8. This quote is based on a normal 40-hour workweek (8-hours per day, Monday - Friday). Any overtime requested by the Customer will be added to the total cost of this quote.

Purchase Order

1. A purchase order must be received prior to the start of testing. Our quote number must be referenced on all purchase orders and correspondence.
2. Email Purchase Orders to PO@trialon.com

Support Equipment

1. Customer must supply the appropriate wiring harnesses, test fixtures and loads to be used during testing, unless otherwise stated in quote.
2. Customer must supply all necessary equipment to operate, functionalize, and monitor the samples, unless otherwise stated in quote.

EMC, EMI, and ESD

1. A purchase order and a completed OEM EMC Test Plan must be received prior to scheduling of any test(s).
2. General Motors and Ford Motor Co. require that an EMC Test Plan be approved and signed off by GM or Ford Motor Co. personnel prior to the start of testing. Failure to do so will invalidate the test results and data will be marked as “Not for Sign-Off”.
3. Pricing for BCI and Radiated Immunity does not reflect extra thresholding or extra dwell times. This may incur additional charges for BCI and Radiated Immunity.
4. EMC Lab Standby Time/Delay/No Show: Trialon reserves the right to charge $2,120 per shift for testing. The EMC Lab Manager will determine the maximum allowed days of delay before the test program will be rescheduled.
5. The customer is required to supply the necessary equipment to operate and monitor the DUTs during testing. (Example: Load Boxes, fixtures, simulators, computers, cable harnesses, communication devices, and all equipment to functionalize the DUT).
# Vibration / Shock

1. When Trialon Corporation is responsible for the design and fabrication of the test fixture, the customer must provide a print, .stp file and a non-test part (4) weeks prior to the start of testing.
2. All fixtures supplied by the customer must have a 2” or 4” bolt pattern in the attaching base plate.
3. If a customer supplied fixture requires modifications by Trialon, the cost for this service will be added to the quote.

## Shipping Information

### Transportation and Transportation Insurance

1. The Customer shall be responsible for the actual cost of transportation of Customer's property to and from the Company's Testing Laboratory and ALL insurance costs covering any and all losses during transit. It is the customer's responsibility to notify Company of any insurance coverage needed, otherwise property will be returned shipped with only the insurance coverage typically provided by the common carrier.
2. The Customer shall be responsible for the cost of transportation of their property to and from Trialon Corporation.
3. The Customer shall be responsible for all common carrier shipments of their property to and from Trialon Corporation. Customer must fax over a copy of the bill of lading prior to all pickups/deliveries.
4. Customer must notify Trialon Corporation 48 hours prior to all common carrier deliveries to Trialon Corporation.
5. Shipping hours for all common carrier delivers / pickups is from 8:00 am to 3:30 pm, Monday through Friday.

### Shipping Locations

<table>
<thead>
<tr>
<th>Shipping Parts to Indiana Lab – Environmental / Electrical</th>
<th>Shipping Parts to Michigan Lab – Environmental / Electrical</th>
</tr>
</thead>
<tbody>
<tr>
<td>Please ship parts for Environmental and Electrical testing to</td>
<td>Please ship parts for Environmental / Electrical testing to</td>
</tr>
<tr>
<td>Trialon 1815 Touby Pike Kokomo, IN 46901 ATTN: Virginia Lawson Ph: 765-459-0590 ext. 3110</td>
<td>Trialon 1477 Walli Strasse Burton, MI 48509 ATTN: Brad Soule Ph: 810-341-7927</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Shipping Parts to Michigan Lab – Vibration</th>
<th>Shipping Parts to Burton, MI Lab – EMC/ESD</th>
</tr>
</thead>
<tbody>
<tr>
<td>Please ship parts for Vibration and Mechanical Shock testing to</td>
<td>Please ship parts for EMC/ESD testing to</td>
</tr>
<tr>
<td>Trialon 1477 Walli Strasse Burton, MI 48509 ATTN: Josh Campbell Ph: 810-908-7173</td>
<td>Trialon 1477 Walli Strasse Burton, MI 48509 ATTN: Jacob Kippe Ph: 810-341-7927</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Shipping Samples to Auburn Hills, MI Lab – Vibration</th>
<th>Shipping Samples to Auburn Hills, MI Lab – Environmental</th>
</tr>
</thead>
<tbody>
<tr>
<td>Please ship parts for Vibration and Mechanical Shock testing to</td>
<td>Please ship parts for Environmental testing to</td>
</tr>
<tr>
<td>Trialon 3000 University Drive Auburn Hills, MI 48326 ATTN: Josh Campbell Ph: 810-908-7173</td>
<td>Trialon 3000 University Drive Burton, MI 48509 ATTN: John Doud Ph: 810-691-8477</td>
</tr>
</tbody>
</table>